

Skill Classification	BSU Agreement	Competitive	Percent Difference	BSU Agreement	Competitive	Percent Difference	BSU Agreement	Competitive	Percent Difference
	AFL/CIO Skilled Rate	ABC Skilled Rate		AFL/CIO Fringe Rate	ABC Fringe Rate		AFL/CIO Total Rate	ABC Total Rate	
Boilermaker	\$30.00	\$25.40	18.11%	\$16.25	\$6.70	142.54%	\$46.25	\$32.10	44.08%
Bricklayers	\$26.30	\$22.75	15.60%	\$12.32	\$6.40	92.50%	\$38.62	\$29.15	32.49%
Carpenters	\$24.95	\$21.30	17.14%	\$10.30	\$5.50	87.27%	\$35.25	\$26.80	31.53%
Carpet Layer	\$24.95	\$17.50	42.57%	\$10.30	\$4.30	139.53%	\$35.25	\$21.80	61.70%
Cement Mason	\$21.25	\$22.75	-6.59%	\$9.56	\$6.40	49.38%	\$30.81	\$29.15	5.69%
Electrician	\$28.95	\$23.00	25.87%	\$10.40	\$6.50	60.00%	\$39.35	\$29.50	33.39%
Elevator Constructor	\$30.28	\$27.30	10.92%	\$12.12	\$8.50	42.59%	\$42.40	\$35.80	18.44%
Glazier	\$25.58	\$17.60	45.34%	\$10.13	\$5.20	94.81%	\$35.71	\$22.80	56.62%
Hod Carrier	\$20.02	\$15.00	33.47%	\$8.90	\$3.80	134.21%	\$28.92	\$18.80	53.83%
Iron Worker	\$23.68	\$21.45	10.40%	\$13.59	\$6.25	117.44%	\$37.27	\$27.70	34.55%
Laborer	\$20.02	\$15.00	33.47%	\$8.90	\$3.80	134.21%	\$28.92	\$18.80	53.83%
Millwright	\$23.02	\$20.77	10.83%	\$12.99	\$5.10	154.71%	\$36.01	\$25.87	39.20%
Operating Engineer	\$25.65	\$20.90	22.73%	\$9.56	\$6.00	59.33%	\$35.21	\$26.90	30.89%
Painter	\$20.00	\$17.00	17.65%	\$8.24	\$4.20	96.19%	\$28.24	\$21.20	33.21%
Plaster	\$22.70	\$18.20	24.73%	\$8.82	\$4.80	83.75%	\$31.52	\$23.00	37.04%
Plumber & Steamfitter	\$27.17	\$25.40	6.97%	\$12.28	\$6.70	83.28%	\$39.45	\$32.10	22.90%
Roofer	\$19.68	\$18.40	6.96%	\$6.34	\$5.00	26.80%	\$26.02	\$23.40	11.20%
Sheet Metal Worker	\$28.34	\$21.30	33.05%	\$15.15	\$4.50	236.67%	\$43.49	\$25.80	68.57%
Sound & Communication	\$28.50	\$19.40	46.91%	\$10.40	\$5.50	89.09%	\$38.90	\$24.90	56.22%
Sprinkler Fitter	\$29.19	\$19.70	48.17%	\$10.50	\$5.45	92.66%	\$39.69	\$25.15	57.81%
Terrazzo Worker	\$22.70	\$17.50	29.71%	\$9.62	\$4.30	123.72%	\$32.32	\$21.80	48.26%
Terrazzo Finisher	\$19.56	\$17.50	11.77%	\$9.62	\$4.30	123.72%	\$29.18	\$21.80	33.85%
Tile & Marble Setter	\$22.77	\$17.50	30.11%	\$9.62	\$4.30	123.72%	\$32.39	\$21.80	48.58%
Tile & Marble Finisher	\$19.56	\$17.50	11.77%	\$9.62	\$4.30	123.72%	\$29.18	\$21.80	33.85%
Truck Driver	\$17.60	\$15.50	13.55%	\$5.49	\$3.75	46.40%	\$23.09	\$19.25	19.95%
Truck Driver Mechanics	\$17.60	\$15.50	13.55%	\$5.49	\$3.75	46.40%	\$23.09	\$19.25	19.95%
Warehouseman	\$21.56	\$15.00	43.73%	\$7.05	\$3.80	85.53%	\$28.61	\$18.80	52.18%
Overall Averages	\$23.76	\$19.49	21.95%	\$10.13	\$5.15	96.66%	\$33.89	\$24.64	37.57%
							Total Average Percent Difference		38.51%
Summary									
	Estimated AFL/CIO	Estimated ABC	Total estimated			Estimated Manhours	Estimated AFL/CIO	Estimated ABC	Total estimated
	wages at 45% total	wages at 45% total	wages overpaid			based upon 10,000	labor costs based	labor costs based	wages overpaid
Total BSU Projects Cost	current cost	current cost	AFL/CIO vs. ABC			manhours/\$1M costs	average total wage	average total wage	AFL/CIO vs. ABC
\$46,000,000.00	\$20,700,000.00	\$13,986,486.49	\$6,713,513.51			460,000	\$15,591,274.07	\$11,333,377.78	\$4,257,896.30